

# Hospital-Physician Clinical and Economic Integration

## Service Line Co-Management and Accountable Care Organization Models

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# History of ACO Development

- ▶ Co-management (Service Line Agreement 2007)
- ▶ Primary Care Discussions
- ▶ United Health Care Western Region
- ▶ Patient Centered Medical Home Pilots
- ▶ Brookings/Dartmouth Collaborative
- ▶ TMC Board Approval
- ▶ Health Information Exchange
- ▶ ACO

# History of ACO Development (continued)

- ▶ Physician Steering Committee
- ▶ MSO
- ▶ Network
- ▶ Metrics
- ▶ Distributive Model
- ▶ United Health Group
- ▶ Eller College of Management  
(University of Arizona)



# Challenges

- ▶ Board Acceptance
- ▶ Address Finance Department Concerns
- ▶ Funding
- ▶ Changing Culture
- ▶ Regulatory Issues
- ▶ Distributive Model

# Challenges (continued)

- ▶ CMS
- ▶ HIE Implementation
- ▶ Beneficiary Notification
- ▶ Agreed Upon Quality Metrics
- ▶ Transparency