

# **State and National Health Policy**

## **PELI Advanced Course**

**Physician Leaders Don't Just  
Manage Change... They Make It**

**November 17, 2023**

# Goal of Session

Be better able to understand and influence policy that impact your practice, patients and patients

# Overview

- Federalism
- The Policy Process
- Public Health and Social Determinants
- Medicaid
- Contemporary Policy
- Taking Action



# Introductions:

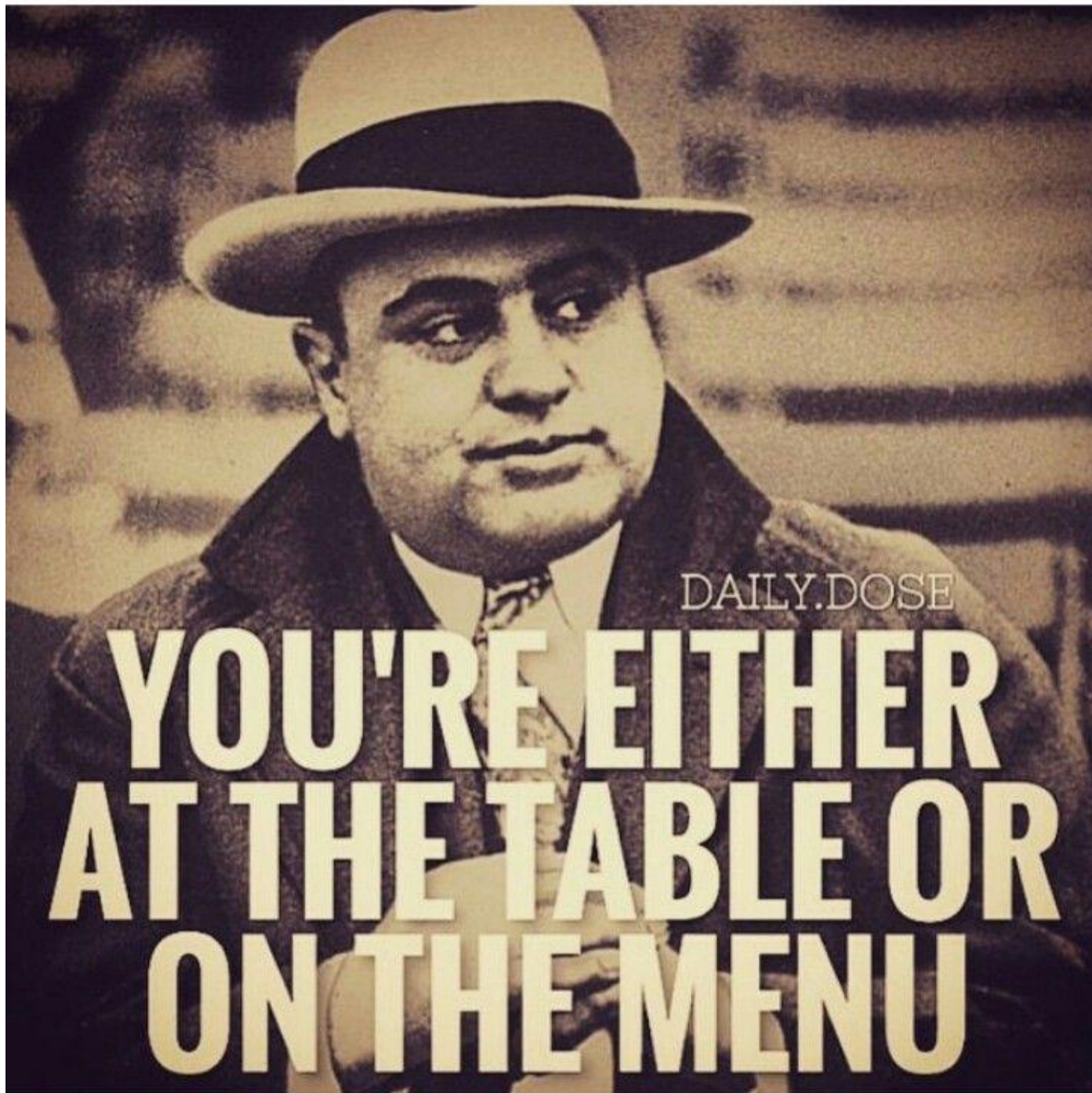
Me: Background, Bias, Perspective  
You: Practice, Position and Policy  
Interest

I just want to be the best  
physician, save lives, keep people  
healthy, run a great department,  
hospital and empower others.



**Why Engage?**





DAILY.DOSE

**YOU'RE EITHER  
AT THE TABLE OR  
ON THE MENU**

# Intergovernmental Relations

“The powers not delegated to the United States by the Constitution, nor prohibited by it to the States, are reserved to the States respectively, or to the people.”

# Federalism

- “Federalism is about ‘dividing up the job’ of government” (Rivlin, 1992)
- Involves allocating three major types of tasks
  - Policymaking; who determines policy goals and how to implement them
  - Administration; who is responsible for administering policies
  - Financing; how to pay for the policies
- Capacity of alternative levels of government to perform various specific policy functions versus visions of the appropriate role of government

# Definition of Federalism?

The power and authority relationship between the federal government and the states.



**federalism**

# Hamilton and Jefferson/Madison



# First Political Parties

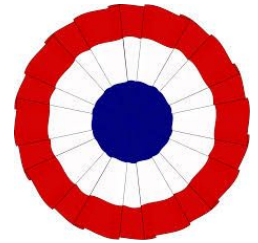
## Hamilton Federalists

- Strong national government
- Loose interpretation of the Constitution
- Rule by elites
- National Bank
- Manufacturing/Tariffs
- Support British



## Jefferson Democratic Republicans

- State primacy
- Stricter interpretation of the Constitution
- Rule by the people (white men)
- State banks
- Free trade
- Support for France





# Purpose of Federalism

- “Federalism is about ‘dividing up the job’ of government” (Rivlin, 1992)
- Involves allocating three major types of tasks
  - Policymaking; who determines policy goals and how to implement them
  - Administration; who is responsible for administering policies
  - Financing; how to pay for the policies
- Capacity of alternative levels of government to perform various specific policy functions versus visions of the appropriate role of government

# The 10<sup>th</sup> Amendment

“The powers not delegated to the United States by the Constitution, nor prohibited by it to the States, are reserved to the States respectively, or to the people.”



“It is one of the happy accidents of the federal system that a single courageous state may, if its citizens choose, serve as a laboratory and try novel social and economic experiments without risk to the rest of the country.”

Justice Brandeis 1932



# Federal Government Health care Responsibilities

# State and Local Government Health care Responsibilities

# The Role of Government in the Polis

## Federal Government

- Medicare
- Medicaid
- VA system
- Insurance regulation
- Patents
- Public Health CDC
- Etc.

## State Government

- Public health
- Medicaid
- Insurance regulation
- Licensure
- Hospital oversight
- Etc.

# State Responsibilities

- Public Health
- Licensure/education
- Regulation
- Insurance subsidies/provision
  - Medicaid
  - CHIP
  - ACA Marketplace Exchanges
- Data analysis
- Service Provision (mental health etc.)

# What Is the Role of Markets in Health Care?

- Health Services
- Health Insurance
- Technology
- Health Labor Market
- Health Information
- Prescription Drugs
- Medical Technology
- Medical Supplies
- Durable Medical Equipment

# Perfect Competition

- A Homogeneous Product
- Numerous Buyers and Sellers
  - Rational
  - Equal bargaining power
- Perfect Information
- Free Entry and Exit

Does the market for health care fit these assumptions?



**List Interest Group that try to influence politics (“Who gets what when where and how?”)**

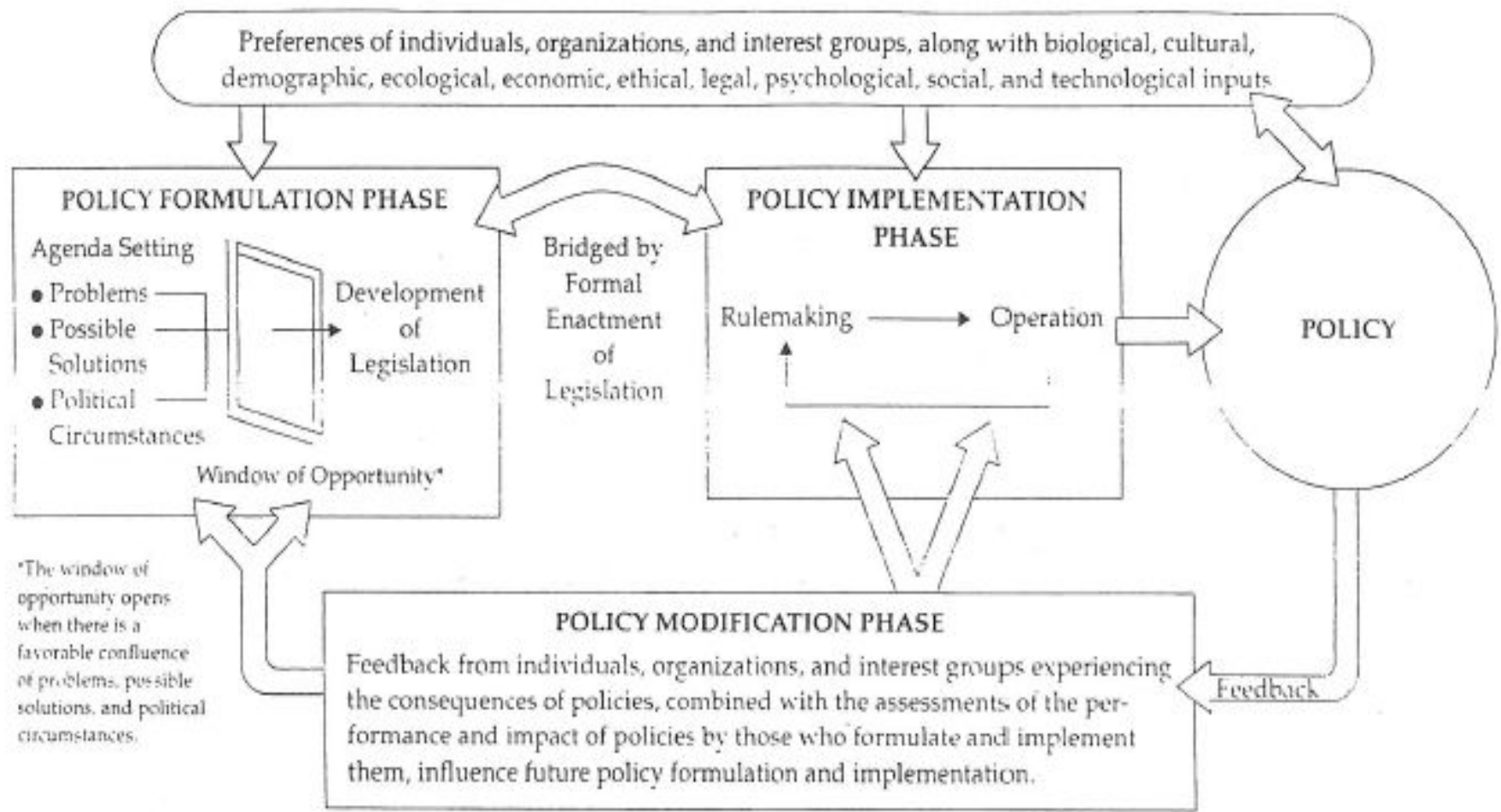
# Interest Group

- Physician Group
- Hospital/Community Health Center Groups
- Range of providers
- Consumer advocates
- PhRMA
- Insurance
- Business/device manufactures
- And many more

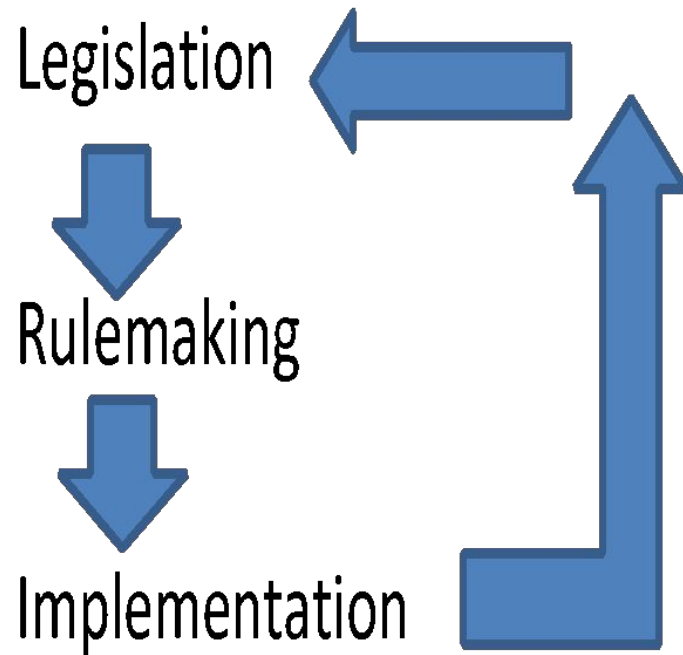


# **How Does Policy Get Made?**

Figure 2.1 A Model of the Public Policymaking Process in the United States



# The Policy Process



# Why this Crazyiness?

- We are the only industrialized nation without a system of universal coverage
- Our safety net has many holes
- Our system is a non system and a hybrid public and private mess
- Persistent racial and ethnic disparities



**Clues can be found in  
understanding American ideology  
and institutions of government**

# American Ideology

- Individualism
- Fear of centralized government
- Liberty defined as freedom from government
- Capitalism and laissez faire economics
- No notion of universal rights based on social citizenship



# Policy is difficult and often ambiguous by design

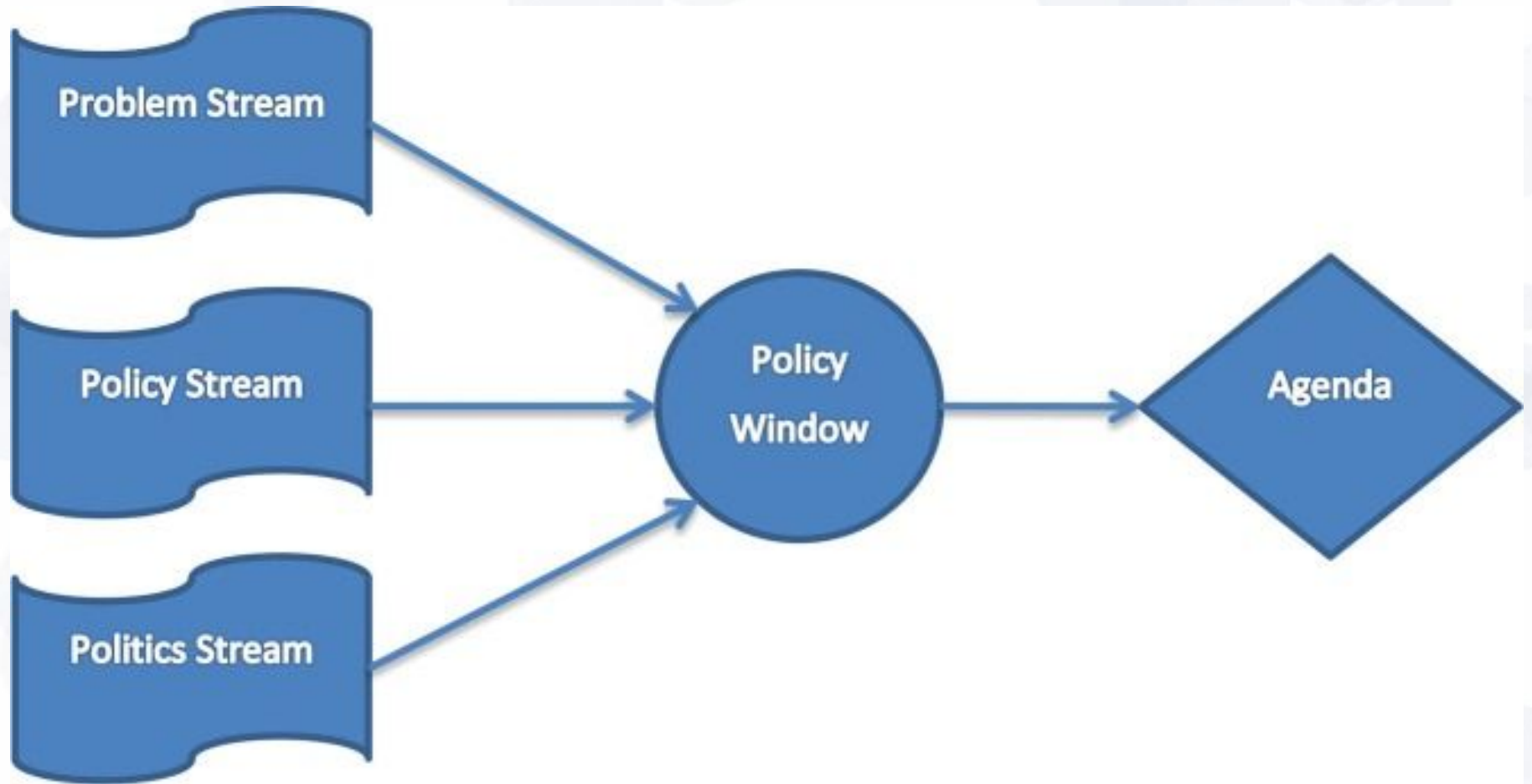
- Checks and balances
- Separation of powers
- Federalism
- Bi-cameral
- Activist courts, litigious society
- Divided government

# Broader Lesson for Social Policy

- What comes out of this process is generally not clear, direct or efficient
- Easier to defeat something than to pass it
- Bias towards incrementalism
- Socialism (Socialized Medicine) has been the kiss of death
- Fear is more powerful than hope
- Big political majorities can lead to change



# Kingdon Model of Agenda Setting



# How can you influence policy?

- Help identify and define the problem
- Put forward or support particular reforms and proposals
- Work with and influence and become part of the political process
  - Letters to the editor/op eds
  - Your representative should know your name
  - Legislative testimony
  - Working with and through organizations such as ACS

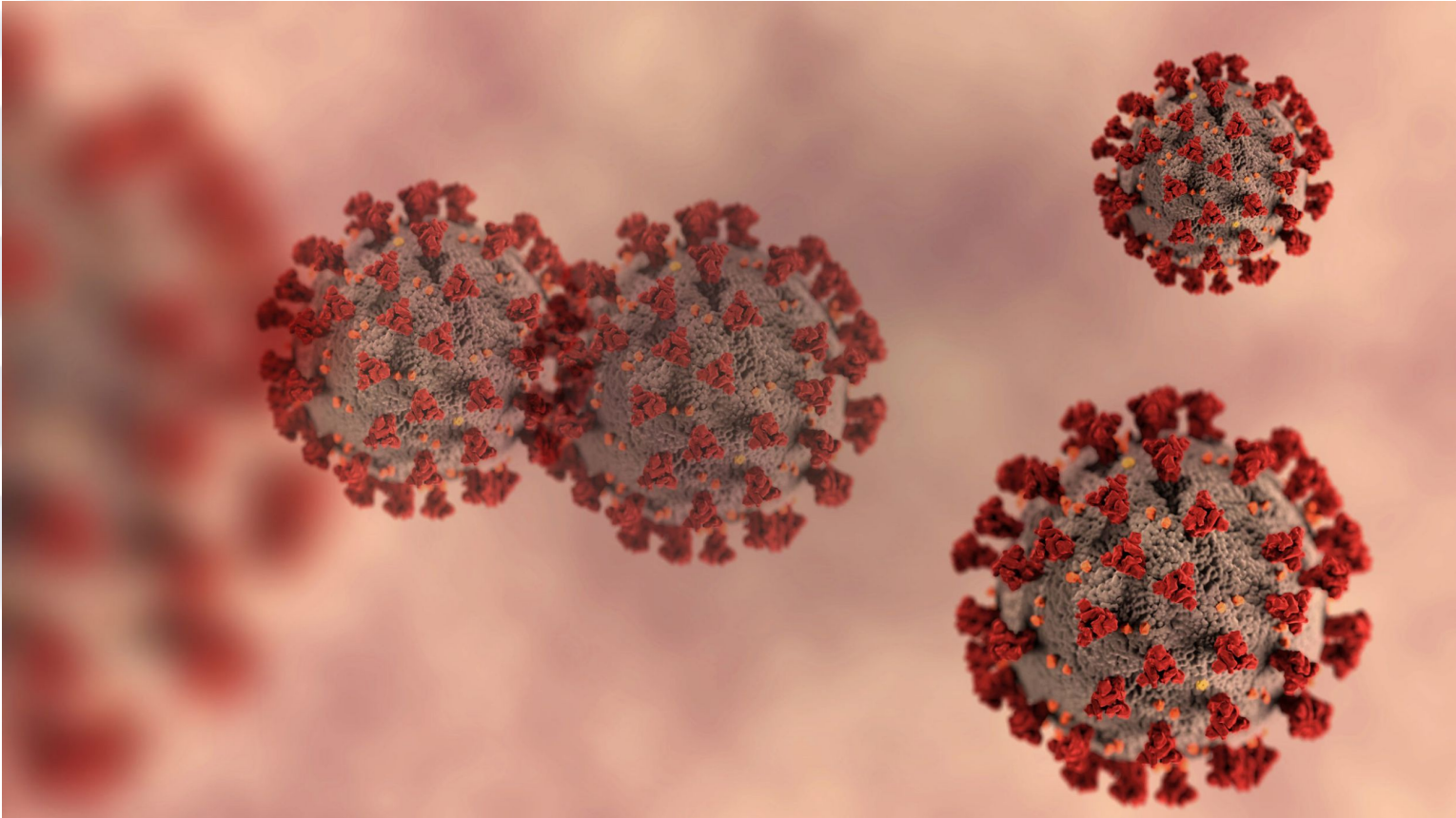
# Think About Kingdon

1. Increasing the supply of primary care providers and specialists
2. Medical malpractice reform
3. Physician burnout
4. Hospital Acquired Infections  
(problem, policy, politics)

**Tomorrow we will apply Kingdon  
to the Affordable Care Act**

**One can't understand health  
policy outside an  
intergovernmental context.**





# Government Responsibilities for world wide and 50 state Pandemic

- Best Practice\*
  - Locally Executed
  - State Managed
  - Federally Directed and Supported
- What happened
  - Slow federal response (Minimization of problem exaggeration of action)
  - State variation in response
  - Lots of responsibility delegated down (hospitals, localities, schools)

\*<https://www.theatlantic.com/ideas/archive/2020/03/america-has-never-had-50-state-disaster-before/608155/>

# National Leadership Essential

- Global Scale of the Problem
- National Shortage of Resource
  - Testing
  - Protective gear
  - ICUs and Beds
  - Respirators
- Fiscal and Monetary Policy
- Access to Insurance
- State variation in capacity

# Masks

- CDC changed guidelines to regular surgical masks acceptable alternative to N95
- National stockpile
  - 12 million N95
  - 30 million surgical
- HHS estimated need year long pandemic 3.5 billion masks
- Oregon and Washington received some from the stockpile but far less than requested

# Covid-19

## ■ Federal Response

- White House [https://www.whitehouse.gov/wp-content/uploads/2020/03/03.16.20\\_coronavirus-guidance\\_8.5x11\\_315PM.pdf](https://www.whitehouse.gov/wp-content/uploads/2020/03/03.16.20_coronavirus-guidance_8.5x11_315PM.pdf)
- CDC [https://www.cdc.gov/coronavirus/2019-ncov/index.html?CDC\\_AA\\_refVal=https%3A%2F%2Fwww.cdc.gov%2Fcoronavirus%2Findex.html](https://www.cdc.gov/coronavirus/2019-ncov/index.html?CDC_AA_refVal=https%3A%2F%2Fwww.cdc.gov%2Fcoronavirus%2Findex.html)  
<https://www.cdc.gov/coronavirus/2019-ncov/community/large-events/mass-gatherings-ready-for-covid-19.html>

## ■ State response

- New Jersey <https://www.nj.gov/governor/news/news/562020/approved/20200316c.shtml>
- Massachusetts <https://www.mass.gov/news/baker-polito-administration-announces-emergency-actions-to-address-covid-19>
- Minnesota <https://www.health.state.mn.us/diseases/coronavirus/action.html>
- Tennessee

# Covid-19

- Public Health Response
  - Limited National Direction
  - Significant state and even local variation
- Economic Response
  - Enhanced Medicaid funding (continuous enrollment)
  - Individual checks/Child tax credit
  - Unemployment Insurance
  - Loans and grants to small businesses and not so small businesses (airlines)

# States Matter

- Children's Health Insurance Program
- Health Insurance Affordability and Accountability Act (HIPAA)
- Medicaid
- Menu Food Labeling
- Cost Containment
- ACA
  - Exchanges Marketplaces
  - Food product labeling

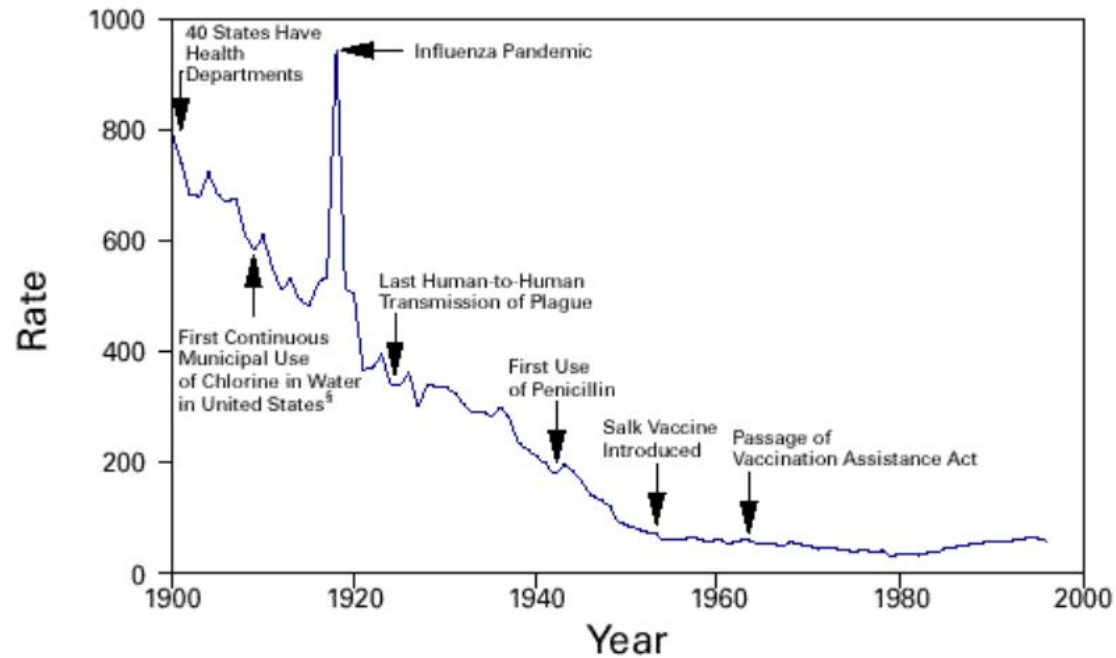
# Public Health



What is the relationship  
between insurance coverage  
and health?

Why don't we really care  
about public health?

**FIGURE 1. Crude death rate\* for infectious diseases — United States, 1900–1996†**



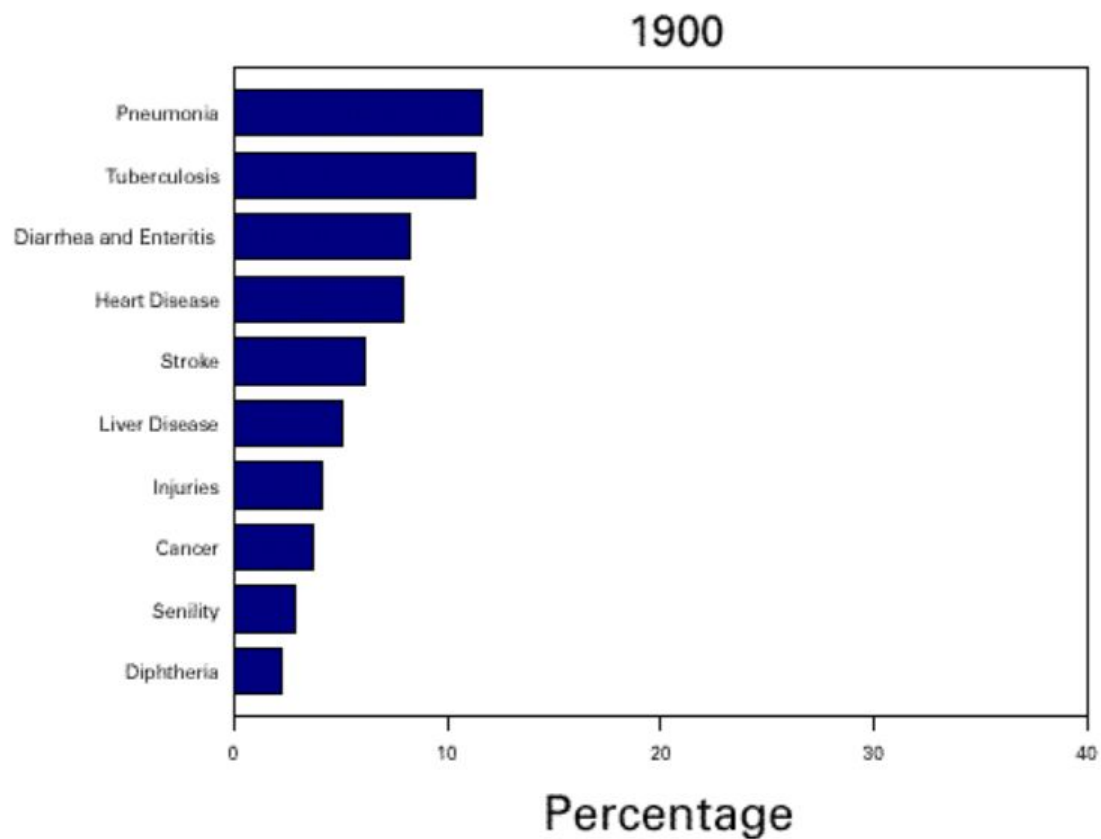
\*Per 100,000 population per year.

†Adapted from Armstrong GL, Conn LA, Pinner RW. Trends in infectious disease mortality in the United States during the 20th century. *JAMA* 1999;281:61–6.

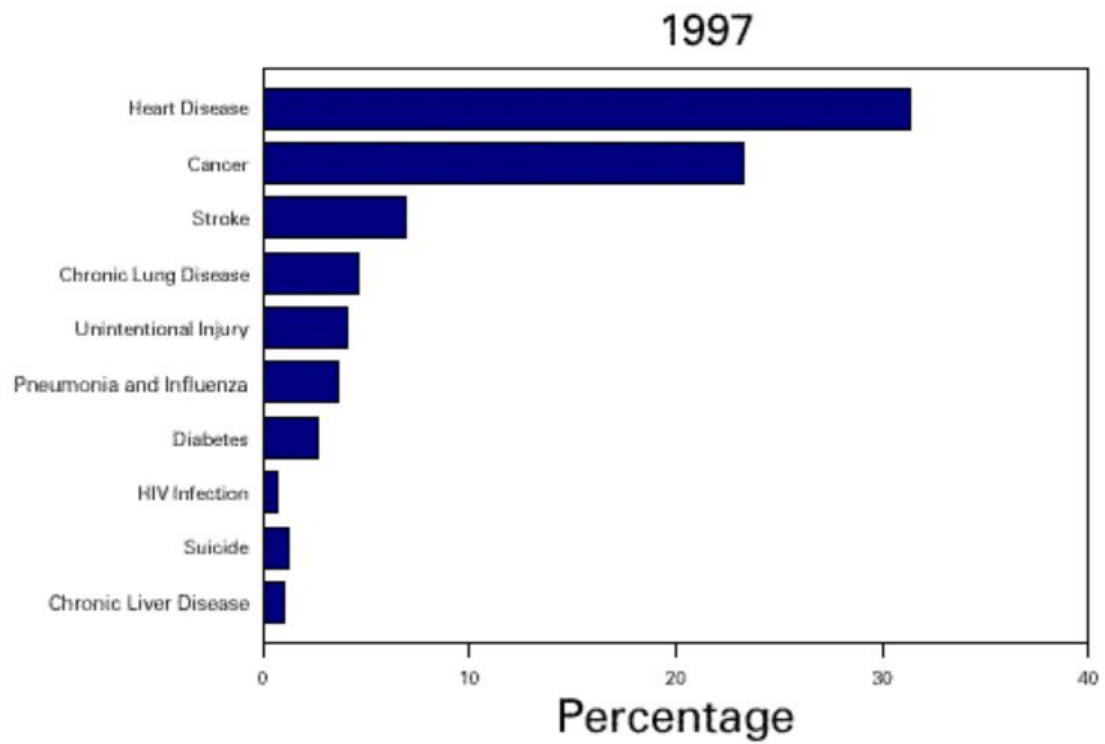
‡American Water Works Association. Water chlorination principles and practices: AWWA manual M20. Denver, Colorado: American Water Works Association, 1973.

<https://www.cdc.gov/mmwr/preview/mmwrhtml/mm4829a1.htm>

**FIGURE 2. The 10 leading causes of death as a percentage of all deaths — United States, 1900 and 1997**

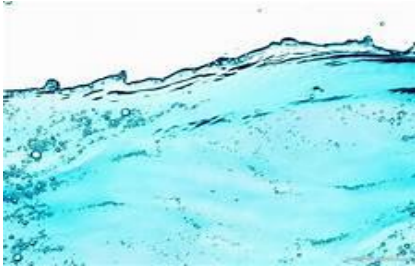


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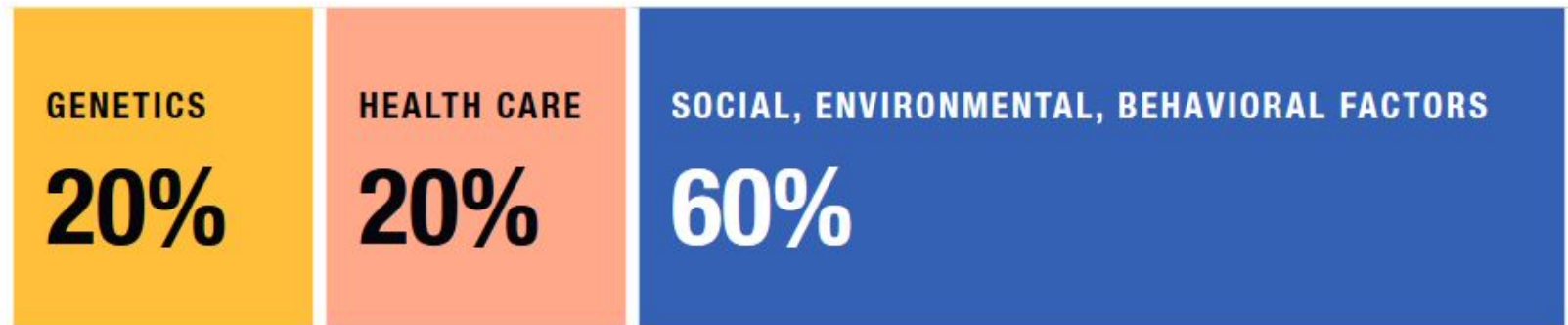
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But really

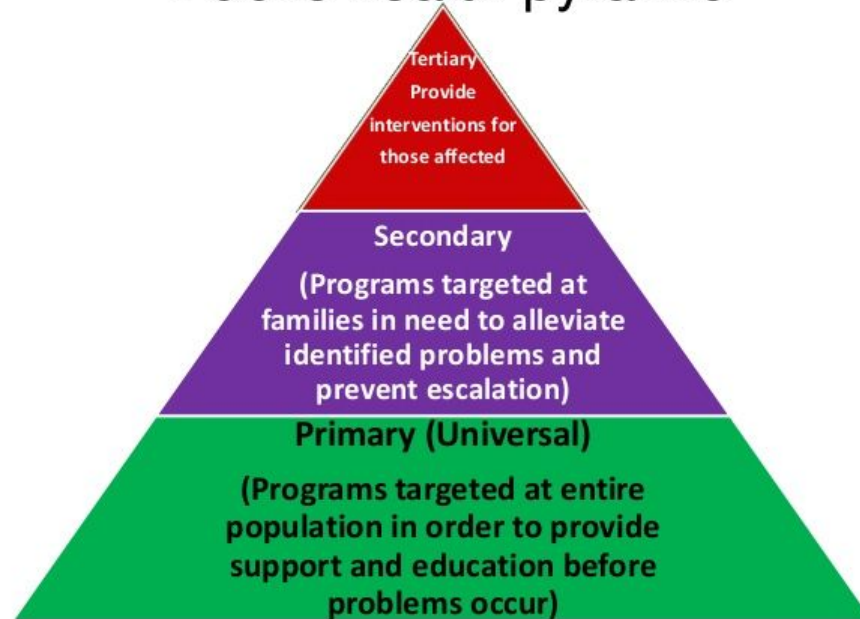


## WHAT DETERMINES HEALTH?

(ADAPTED FROM MCGINNIS ET AL., 2002 )



# Public health pyramid





## CDC Health Impact Pyramid

*Factors that Affect Health*



Check the Tarrant County Public Health Web site to learn more.  
<http://health.tarrantcounty.com>



# Rank in order of impact on health

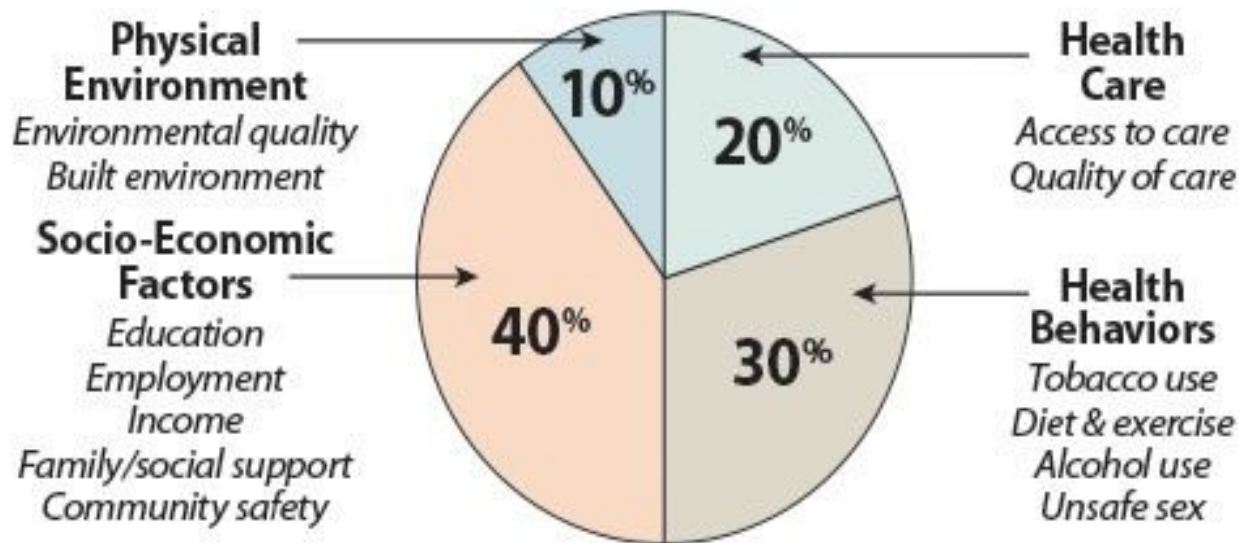
- Health Behaviors (Diet, Exercise, smoking, alcohol etc.)
- Socio economic factors (Edu. Income, security, family support etc.)
- Health Care
- Environment (air, water, housing, etc.)

# What matters most to health

- **Physical environment**      **Rank:**      **Percent:**
    - Quality built environment
  - **Socio economic factors**      **Rank:**      **Percent:**
    - Education
    - Employment
    - Income
  - **Access to health care**      **Rank:**      **Percent:**
  - **Health Behaviors**      **Rank:**      **Percent:**
    - Smoking
    - Alcohol substance use
    - Diet, exercise, unsafe sex
- Percent: 100**

# Social Determinants of Health

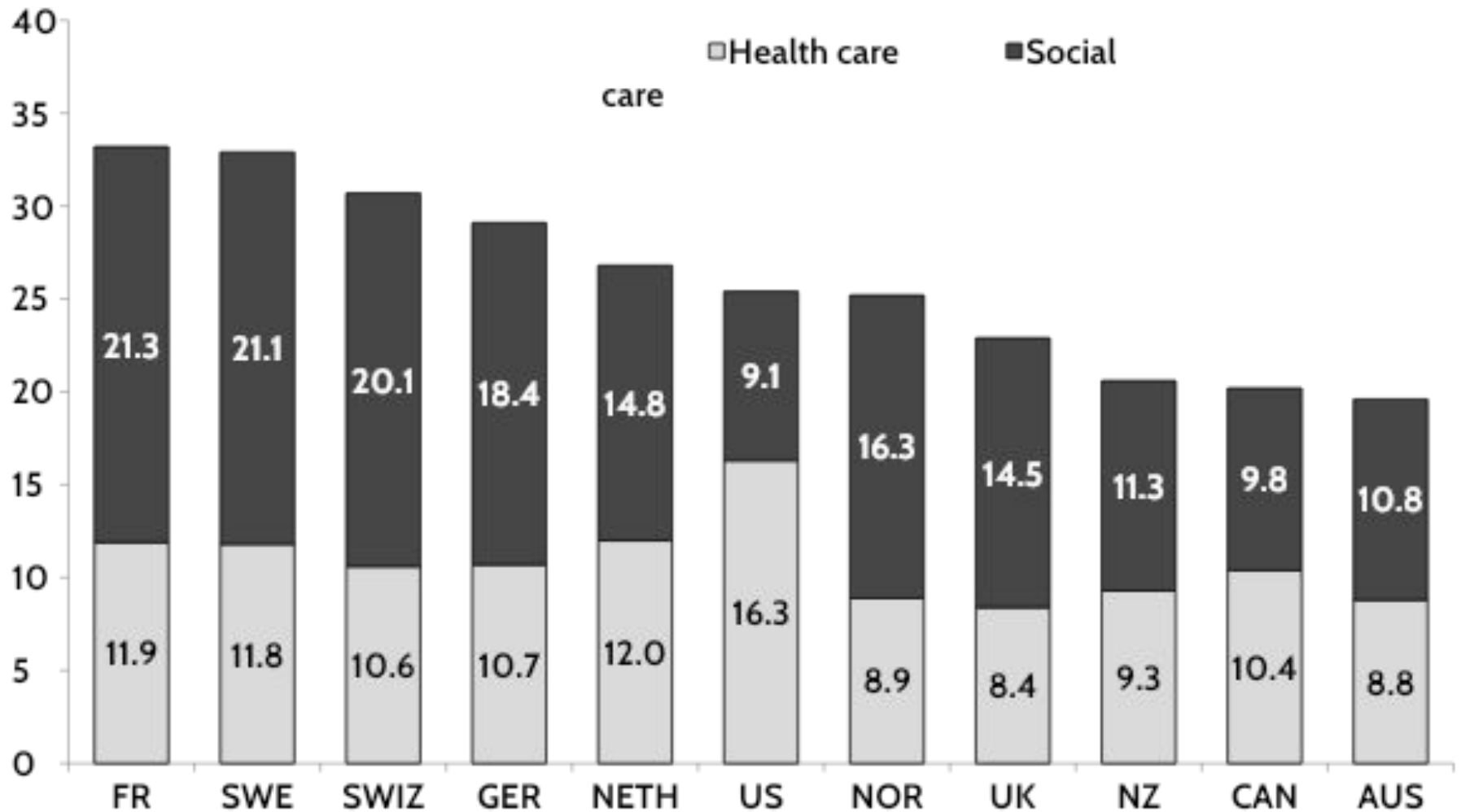
## Population Health



Source: Authors' analysis and adaption from the University of Wisconsin Population Health Institute's *County Health Rankings* model ©2010, <http://www.countyhealthrankings.org/about-project/background>

# Health and Social Care Spending as a Percentage of GDP OECD Countries and U.S.

Percent



Notes: GDP refers to gross domestic product.

Source: E. H. Bradley and L. A. Taylor, *The American Health Care Paradox: Why Spending More Is Getting Us Less*, Public Affairs, 2013.

# **If Non Healthcare Services Could be Very Important for The Health of Some Individuals---**

*What Services Offer The Best Payoff--- and How Should We Pay for  
These Services?*

**Should Increased Expenditures  
for Social Determinant Services  
Be an Add on To Total  
Healthcare Expenditures---**

*Or Should There Be a Substitution for More Traditional Healthcare  
Services*

# Options to Pay for Social Services

- **Fee-for-Service---** Allow certain social services to be considered a healthcare service and include in health premium
- **Bundled Payment---** Allow Providers to deliver social services if they believe it would increase quality of care to patients or lower overall cost of care
- **Pay for Social Services From Tax Revenues---** Consider Select Social Services as a “Public Good” and pay for it similar to a public health service



# Table Talk

**How do social determinants  
affect your practice?**

**What is your organization doing  
in this space?**

# Cost Saving Evidence on Social Determinants

- Housing supports for low income high risk. Housing first
- Nutritional assistance for high-risk women, infants, and children as well as older adults and people with disabilities
- Case management and community outreach for high-need, low-income families and older adults as well as for children with asthma
- Integrated Health Care and Housing Services for at-risk individuals and families

# Health Benefits Evidence on Social Determinants

- Income support
  - EITC
  - SSI
- Early childhood education
- Housing



Medicaid

# Medicaid History

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- Enacted in 1965 (Title XIX)
- Expanded and replaced Kerr-Mills Act of 1960
- Afterthought
- Holding place for national reform
- Link to cash assistance low income and people with disabilities

# Structure and Background

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- Largest public health insurance program
- Medicaid serves over 74 million people at a cost of over \$550 billion (2016)
- accounting for 17 percent of total health care spending
- Jointly financed and administered by federal and state governments

# Structure and Background

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- Medicaid serves the most vulnerable
  - 25 percent of all children
  - 13 million elderly and disabled
  - 10 million adults in low income families
- Provides critical services
  - Largest purchaser of maternity services (4 in 10 births)
  - 70 percent of nursing home costs
  - 44 percent of people with AIDS (90 of children)



# Administration

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- States design and operate within federal guidelines that determine who is covered and for what (eligibility and benefits).
- There are mandatory and optional coverage groups and services, so each program is unique.

# Administration

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- Means-tested entitlement program.
- Jointly financed by the state and federal government.
- Each state has a state plan describing their program.
- Federal oversight by the Centers for Medicare and Medicaid Services (CMS), and dedicated state agency.

# Mandatory Coverage Groups

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- Eligible for AFDC as of July 16, 1996
- Children under 6 with family income below 133% federal poverty level (FPL)
- Children 6-18 below 100% FPL
- Supplemental Security Income (blind, aged, and disabled)
- Children under 100% FPL
- Foster care and adoption assistance

# Optional Coverage Groups

- Infants and pregnant women up to 185% FPL
- People eligible for nursing home care but for home health services
- Recipients of State SSI supplement
- Medically needy, spend down
- Long-term care recipients with nominal income

# More on Coverage

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- Undocumented immigrants cannot be covered.
- Dual Eligible (Medicare and Medicaid)
  - Premiums/coinsurance
  - Prescription drugs
  - Long-term care
  - 16 percent Medicare under 65 and many of these are duals

# Mandatory Benefits

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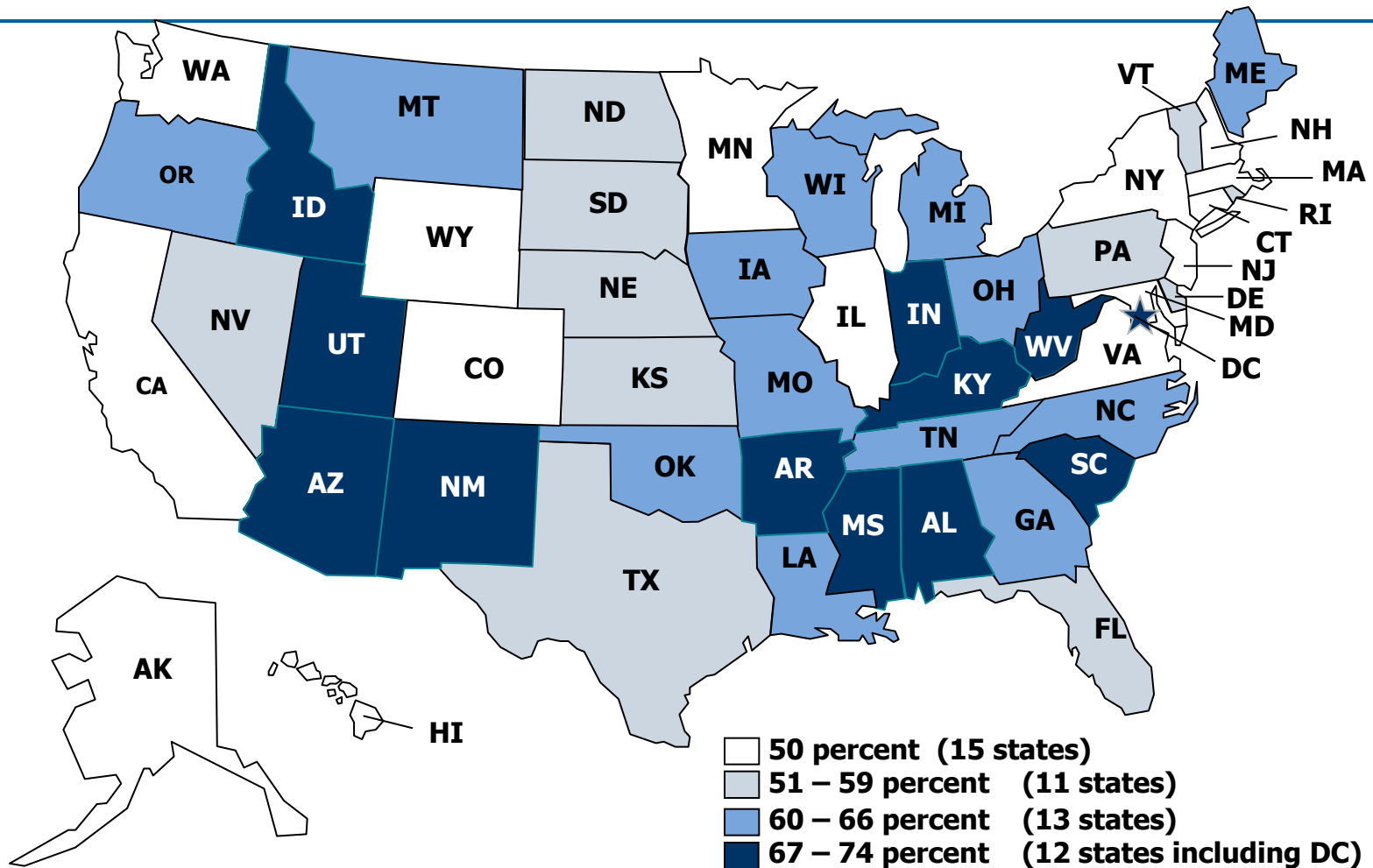
- Hospital and physician services
- Labs and diagnostic tests
- Early and periodic screening diagnosis and treatment (EPSDT)
- Federally qualified health centers/rural health centers
- Skilled nursing care
- Family planning consultation

# Optional Benefits

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- Prescription Drugs
- Dental Care
- Case Management
- Nursing home care
- Home and community-based care
- Institutional care for people with mental retardation

# Statutory Federal Medical Assistance Percentages (FMAP), FY 2012



NOTE: Rates are rounded to nearest percent. These rates will be in effect Oct. 1, 2011 – Sept. 30, 2012.

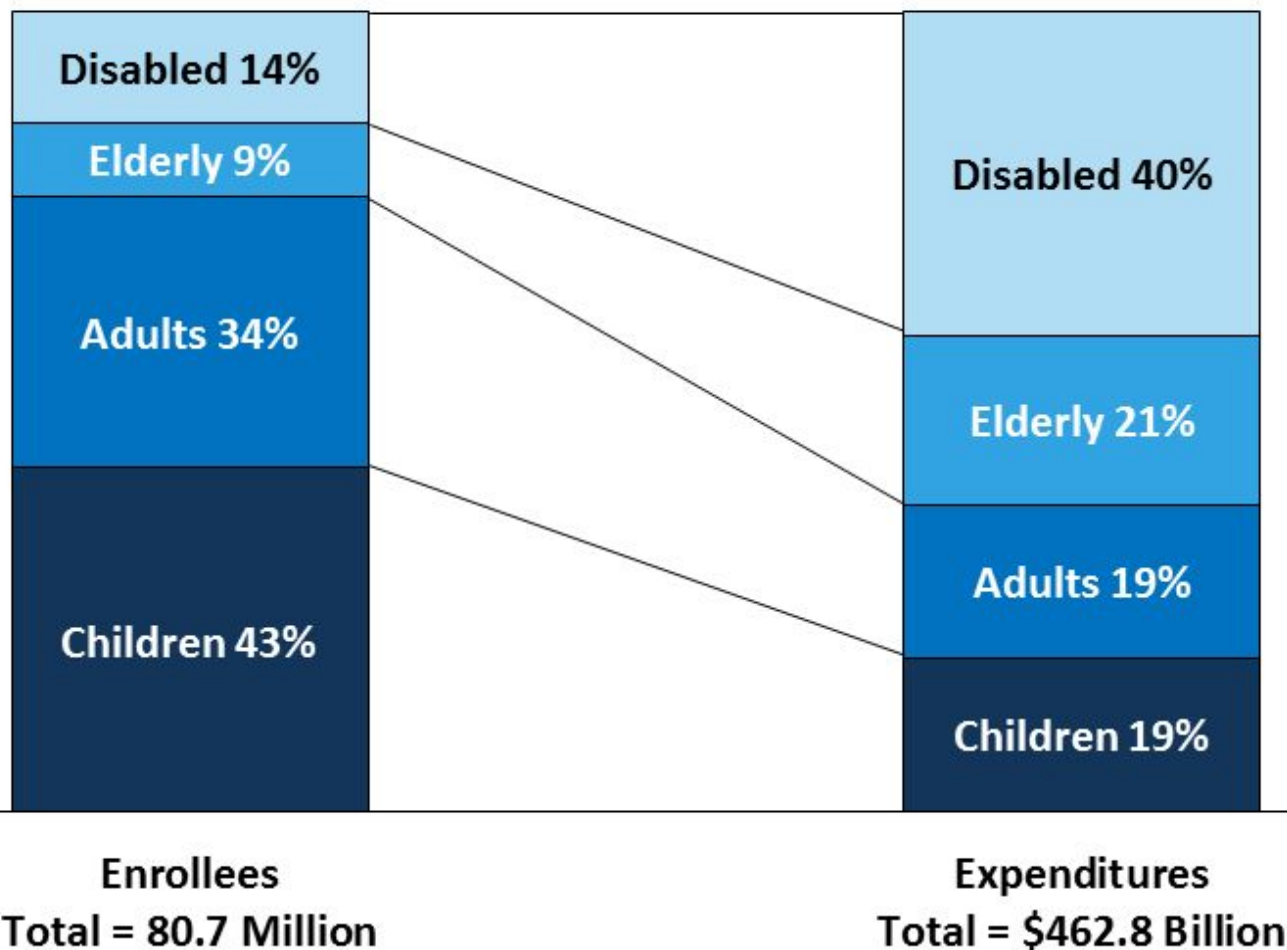
SOURCE: Federal Register, Nov. 10, 2010 (Vol. 75, No. 217), pp. 69082-69083.

<http://edocket.access.gpo.gov/2010/pdf/2010-28319.pdf>



Figure 1

## Nearly two-thirds of Medicaid spending is for the elderly and people with disabilities, FY 2014.



NOTE: Totals may not sum to 100% due to rounding.

SOURCE: KFF estimates based on analysis of data from the FFY2014 Medicaid Statistical Information System (MSIS) and CMS-64 reports. Because FFY2014 data was missing some or all quarters for some states, we adjusted the data using secondary data to represent a full fiscal year of enrollment.

# Medicaid Waivers

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- 1115 state health care reform waivers (TN, MA, AZ, WA, MN, VT)
- Home and community-based waivers
- HIFA: Health insurance flexibility and accountability (UT)
- Some states seeking waivers
  - Coverage through exchange
  - Work requirements
  - Higher copayments

# Medicaid Strengths

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- Covers over 70 million (28.3 in 1993)
- Provides a comprehensive set of benefits including EPSDT, translation, transportation.
- Covers 30% children: All children under the poverty level are eligible.
- 85% poor pregnant women.
- 40% births and 70% nursing home.
- History and roots/vehicle for expansion.

# Medicaid Weaknesses

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- Doesn't cover all the poor
- Administrative complexity (eligibility determination, categories/application).
- Lack of continuous coverage.
- Poor service coordination.
- Stigma of welfare.
- Low provider reimbursement (participation).
- Coverage and eligibility varies by state.

# Medicaid's Ideological Divide

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## **Welfare Program**

- Temporary
- Needy
- Hard to get on
- Easy to get off
- Protect Public resources

## **Solid Safety Net**

- Universal
- Low income
- Easy to get on
- Hard to get off
- Right

# Policy Preferences

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## **Welfare Program**

- Work requirements
- Redeterminations
- Cost sharing
- Asset tests
- Detailed applications
- Time limits
- Minimal benefits
- Waitlists

## **Solid Safety Net**

- Income based eligibility
- Presumptive eligibility
- No out of pocket
- No asset tests
- Streamlined application
- Annual enrollment
- Generous benefits
- Transitions







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**CAMEL**



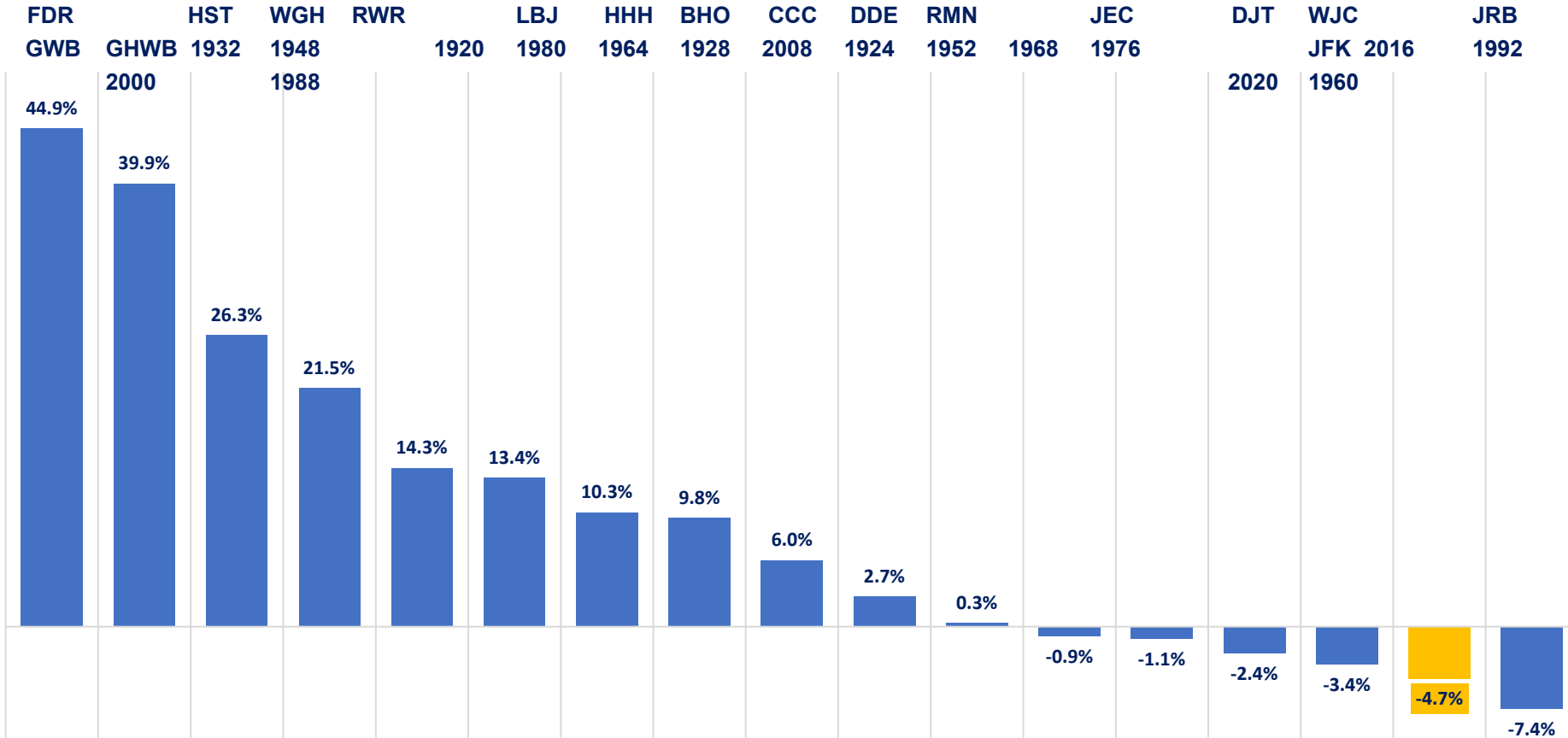
# What is coming nationally?

- State and national cost control efforts
- Movement to value based purchasing
- Insurance competition
- Government regulation
- Public option
- Medicare buy-in at age 50
- Medicaid buy-in
- Continued gridlock with state innovation



# BIDEN: WEAKEST HOUSE COATTAILS SINCE 1960



*Change in President's Party Share of House Seats at First Election*







Source: Author's calculations assuming Dems lose net 11 in 2020 (NBC projection)



# AN ELECTORATE, AND A NATION, DIVIDED

## According to Exit Polls....

	Male 47%	Female 53%
 <b>Biden</b>	48%	56%
 <b>Trump</b>	49%	43%

	Urban 30%	Suburbs 51%	Rural 20%
 <b>Biden</b>	60%	51%	45%
 <b>Trump</b>	37%	48%	54%



	College Grad 31%	No Degree 34%
 <b>Biden</b>	49%	35%
 <b>Trump</b>	49%	64%

	White 65%	Black 12%	Latino 13%	Asian 3%	Other 6%
 <b>Biden</b>	42%	87%	66%	63%	58%
 <b>Trump</b>	57%	12%	32%	31%	40%

Source: CNN [Exit Polls](#) (15,590 respondents)

# REPUBLICANS ARE FROM MARS, DEMS FROM VENUS

## *Even Our Priorities Divide Us*

	<b>Racial Inequality</b> 20%	<b>COVID-19</b> 17%	<b>Economy</b> 35%	<b>Crime/Safety</b> 3%	<b>Health Policy</b> 6%
 <b>Biden</b>	<b>91%</b>	<b>82%</b>	17%	28%	<b>63%</b>
 <b>Trump</b>	8%	14%	<b>82%</b>	<b>71%</b>	36%

Sources: PRRI 2020 [American Values Survey](#); Wall Street Journal [Exit Polls](#).

# Trump Action

- Repeal individual mandate
- End cost sharing subsidies
- Encourage cross state plans
- Reduce marketing
- Limit enrollment period
- State flexibility waivers (work requirements, get rid of essential benefits)
- Choose not to defend in court





# Biden's Health Care Plans

- Repair and build on ACA
- Place all non-Medicaid expansion state recipients into exchanges
- Expand subsidies and cap costs at 8.5% of income for everyone
- Address “surprise billing”
- Increase subsidies/affordability
- Increase outreach and enrollment periods



# States Action

- State cost control efforts
  - Growth targets
  - Prescription drug pricing
- Medicaid and State health care reform waivers
- ACA Expansion and Marketplaces
- Access to reproductive health services
- Licensure
- Public health

# What can you do?

- Understand the “Black Box” of politics
- Your local elected officials should know your name
- Work through national associations
- Advocate for your patients (real stories and real people)
- Consider donating money to a candidate
- Speak up (letters to the editor, op eds, legislative testimony)

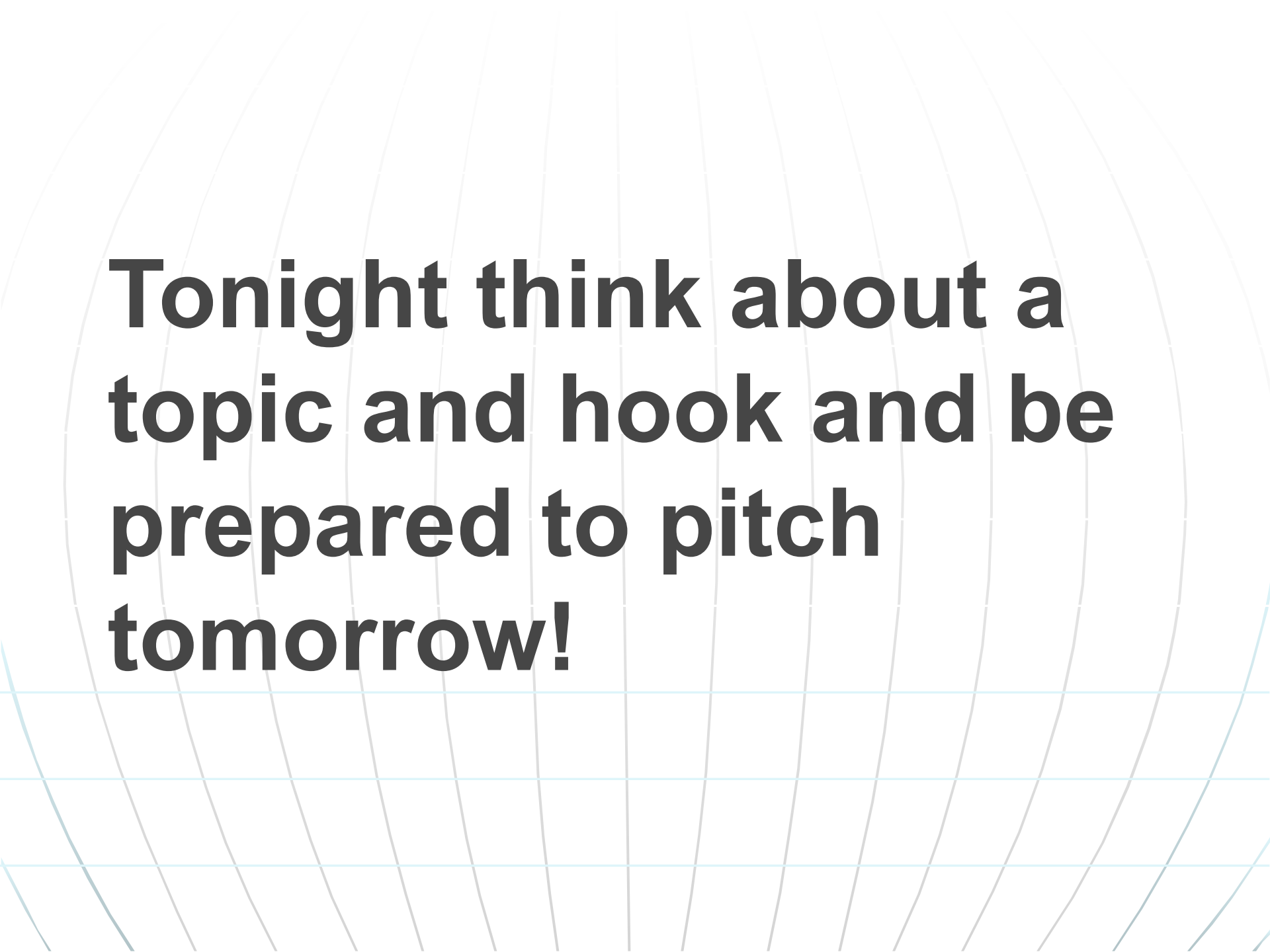
**How would you  
structure a letter to the  
editor, op ed or  
legislative testimony  
for or against?**

# Op Ed, Letter to the Editor, Legislative testimony

- Grab the reader
- Establish credibility
- Targeted statistics (don't overwhelm)
- Connect with a universal theme
- Organize and rework
- Anticipatory thinking
- Avoid technical language jargon

# Top Ten Common Problems

- Big wind up...
- Mystery novel...
- Passive voice...
- No hook, not new...
- Kitchen sink...
- Erudition and jargon...
- Passion without data...
- Data without passion...
- Conclusion confusion...
- Missing the elephant...



**Tonight think about a  
topic and hook and be  
prepared to pitch  
tomorrow!**



**Yes you can influence  
the process but:**

6103 062\*

DECCA

*sad day*  
**★ the rolling stones**  
*you can't always get  
what you want*





# Take Away Message

- Political system is complex
- Easier to defeat legislation than pass
- Pores but all groups have input
- Policy networks and organizations matter
- State policy easier to influence than national policy
- You can have influence but will not get all your want

# Tomorrow's Agenda



## Saturday November 18

- 7:00 – 7:30 *Arrival and Breakfast*
- 7:30 – 8:00 Recap and key lessons from yesterday
- 8:00 – 9:00 Professor Michael Doonan
- 9:00 – 9:15 Break
- 9:15 – 11:00 Professor Michael Doonan
- 11:00 -11:15 Reflections, Wrap Up
- 11:15 -11:30 Feedback Survey, What's Next